To: Schwalm, S
From: Campbell, Judy
Edited: 4/8/98 14:33
Subject: McLANE NE / SALEM TEAR TAPE

HI SHARON,

ATTACHED ARE THE CHAIN SPREADSHEETS FOR THE MAY AND JUNE SALEM DISTRIBUTIONS BASED ON TEMPLATES WHICH WERE GENERATED BY W/SALEM.

THINGS TO NOTE:

1. EACH FILE CONTAINS A SEPARATE WORKSHEET FOR EACH BRAND STYLE WITH DIFFERENT QUANTITIES FOR EACH.

2. CHAINS THAT MAY RESULT IN EXCESS SALEM PRODUCT:
   * A-PLUS QUANTITIES SEEM REALLY LARGE!
   *COASTAL MART - L. MacWILLIAMS HAS ADVISED THIS CHAIN MIGHT 'DROP OFF'
   *COUNTRY FAIR'S QUANTITIES SEEM REALLY LARGE!
   *7-11/HANDEE MARTS - WAITING TO HEAR IF THIS CHAIN 'DROPS OFF' ALL VAP!

3. ADDITIONALLY, JUNE SALEM TEMPLATE INCLUDED ALL SAM'S CLUB QUANTITIES IN OUR TEMPLATE - (APPROXIMATELY 1200 TOTAL CARTONS)!!!!
   I HAVE CONTACTED MARION SMITH IN WINSTON-SALEM FOR CLARIFICATION - BUT NO RESPONSE TO DATE.

JUNE SALEM ORDERS CANNOT BE PLACED UNTIL 5/4/98.

MAY McLANE CUSTOMER LETTER WILL BE FORWARDED SOMETIME NEXT WEEK.

CC: MacWilliams, Lori

Lori
for info

Chains / McLane

(1710) 7-11/Handee Mart
Removed from May / June

(2210) Stasenterprise
Removed from May/June

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Source: https://www.industrydocuments.ucsf.edu/docs/rhhn0000

McLANE NE: MAY SALEM .30¢ TEAR TAPE / #800438 (#805)

RETAIL DISTRIBUTION DATE: 5/11/98

#/ Salem Cartons Per Brand Style

#/ STORES	McLANE #	CHAIN-ID	M85	M100	LT M85	LT M100	TOTAL CTNS	ACCOUNT NAME	CITY	STATE	TAX	S/REP	RJR #
1	392001	1238-0000	4	3	5	4	16	7/11 #420	CLEVELAND	OH	CUY	173307	333038
2	392019	1238-0000	4	3	2	1	10	7/11 #430	CLEVELAND	OH	CUY	173306	429201
3	392035	1238-0000	4	4	10	8	26	7/11 #551	MAPLE HEIGHTS	OH	CUY	173304	840512
4	392043	1238-0000	6	3	7	5	21	7/11 #580	CLEVELAND	OH	CUY	173306	304747
5	392068	1238-0000	3	2	4	2	11	7/11 #580	LAKEWOOD	OH	CUY	173306	841432
6	392076	1238-0000	4	2	6	3	15	7/11 #640	LAKEWOOD	OH	CUY	173306	841308
7	392084	1238-0000	4	4	8	7	23	7/11 #680	PARMA HEIGHTS	OH	CUY	173303	704097
8	393009	1238-0000	4	5	11	10	30	7/11 #410	SOUTH EUCLID	OH	CUY	173308	333130
9	393025	1238-0000	1	1	3	1	6	7/11 #540	MENTOR	OH		173305	333355
10	393058	1238-0000	3	1	3	3	10	7/11 #670	CLEVELAND	OH	CUY	173306	841550
11	390054	1238-0000	5	2	5	4	16	7/11 #1143	PITTSBURGH	PA		173204	337050
12	390104	1238-0000	8	3	15	7	33	7/11 #1292	PITTSBURGH	PA		173202	337364
13	390112	1238-0000	5	2	8	4	19	7/11 #1316	PITTSBURGH	PA		173207	845187
14	390138	1238-0000	3	3	2	4	12	7/11 #1343	PITTSBURGH	PA		173207	845188
15	390146	1238-0000	3	2	5	4	14	7/11 #1365	PITTSBURGH	PA		173007	845480
16	390179	1238-0000	3	2	3	2	10	7/11 #1412	BUTLER	PA		173005	844290
17	390229	1238-0000	4	3	2	7	16	7/11 #1481	ELLWOOD CITY	PA		173004	844176
18	390245	1238-0000	2	2	3	3	10	7/11 #1530	BEAVER	PA		173004	844489
19	390310	1238-0000	2	1	7	2	12	7/11 #1631	GIBSONIA	PA		173004	547412
20	390344	1238-0000	3	2	3	4	12	7/11 #1671	PITTSBURGH	PA		174061	694341
21	391003	1238-0000	6	3	6	4	19	7/11 #1100	NATRONA HEIGHT	PA		173005	844916
22	391029	1238-0000	4	3	5	5	17	7/11 #1320	TRAFFORD	PA		173204	845195
23	391037	1238-0000	2	2	7	2	13	7/11 #1400	INDIANA	PA		173005	844220
24	391045	1238-0000	2	1	6	2	11	7/11 #1450	PITTSBURGH	PA		173207	845426
25	391052	1238-0000	1	1	1	1	4	7/11 #1490	PITTSBURGH	PA		173207	845459
26		1238-0000	3	2	5	4	14	7/11 #1195	PITTSBURGH	PA		173207	661755
		1238-0000 To	93	62	142	103	400						

Cases: 3 - 2 - 5 - 4

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26		1238-0000	3	2	5	4	14	7/11 #1195	PITTSBURGH	PA		173207	661755
		1238-0000	93	62	142	103	400						

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